

Factsheet SMT Scharf AG



Company Profile

- SMT Scharf develops, manufactures and services transportation and infrastructure equipment for underground mining as well as for tunnel construction
- Main products are railbound railway systems, transport of equipment and personnel with working loads of up to 48 t and inclines up to 30°
- USPs: High working loads, high speed, low operating and maintenance costs and high operating reliability
- Further product groups are chairlifts as well as rubber-tyred diesel and electric vehicles through the acquisition of the Canadian mining specialist RDH Mining Equipment
- Most of revenues from growing foreign markets such as China, Russia, Poland and South Africa
- Highly important spare part and repair business, constituting more than half of revenues

Market Environment

- Further exploitation of deposits demand high-tech transport solutions, in particular for inclines, due to increasingly difficult conditions
- Global trend toward automated mining and higher safety standards
- Long-term continued increase of production of black coal, precious metals and other commodities expected
- Increased investment in innovative transport logistics entails increasing demand for electric vehicles in underground mining

Investment Highlights

- **Global market leader and technology leader** in railway systems and chairlifts for underground mining
- **Specialist engineering company** with more than 50 years experience and global presence
- **High market shares** in all target markets, about one third of all installed monorail systems derived from SMT Scharf
- **Stable business in cyclical mining market** as a result of high service business share of sales revenue
- **Sustainable financing structure** due to low debt levels and equity ratio above 60 %
- **Basis for medium-term growth** created by successful implementation of strategic measures

Management



Hans Joachim Theiss (53)

- CEO since 2015
- Responsible for finance, controlling, strategic corporate development, M&A, Investor Relations, IT and Sales
- >10 years of managing experience in comparable SME companies and >10 years of consulting experience



Wolfgang Embert (62)

- Member of the Executive Board since 2015
- Responsible for product development and construction, production, purchasing, quality assurance, HR and sales
- Shaping product development in 7 years as technical director at SMT Scharf
- Extensive product, production, sector and market knowledge

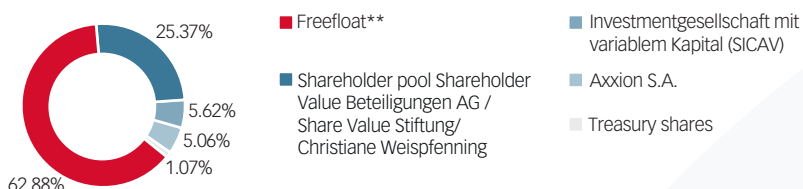
Share Performance



Share Details

German Securities Code Number (WKN)	575198
ISIN	DE0005751986
Stock Exchange Symbol	S4A
Segment	Prime Standard (regulated market)
Industry	Engineering (mining transport systems)
Number of Shares	4.6 million no-par-value bearer shares
Initial Listing	April 11, 2007
Designated Sponsor	Pareto Securities AS
Market capitalisation as of November 12, 2020	EUR 35.5 million (excluding treasury shares)

Shareholder Structure*



* Shareholdings are disclosed on the basis of the number of shares indicated in the last notification of voting rights transmitted

** Shareholders with a shareholding of less than 5% are included in the free float (exception: treasury shares)



SMT Scharf Group Key Financials

	2014	2015	2016	2017	2018	2019	9M 2020
Revenues (TEUR)	47,820	50,303	42,565	52,131	70,795	75,395	36,902
EBIT (TEUR)	-1,511	2,263	2,473	4,554	5,304	6,822	-7,241
EBIT Margin (%)	-3.3	4.5	5.9	8.6	7.5	9.1	-18.3
Net Profit t (TEUR)	-1,082	1,472	1,873	3,982	4,633	5,739	-7,148
Dividends (in EUR)	0.00	0.00	0.00	0.00	0.00	0.00	-

Contact

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